### Rashmi Dubé

Passionate about business growth at a time of global change, Rashmi is an award-winning solicitor, mediator and the managing director of Legatus Law, which provides legal advice to protect companies, their directors & stakeholders.

She has written her first book, 'Making a Splash - A Personal Guide to Networking', on what networking is and isn't, how to network and how to make the most from networking. She is also a renowned speaker and commentator, regularly addressing different audiences on different subjects, and writes a weekly column for The Yorkshire Post.

Rashmi has been involved in the turnaround industry for a number of years, winning the Corporate International Global Award – Business Turnaround Lawyer of the Year in 2014 and 2016. She is on the Board of Directors for the Turnaround Management Association (TMA) in the UK, President of the TMA NextGen North committee in the UK



#### The MD

# LEGATUS LAW

After nine years of running her own businesses and nearly 20 years' experience in the legal industry, Rashmi is recognised as someone who has made a significant impact on her sector, her clients and her peers.

Working with clients across the UK and around the world from bases in London and Leeds, the UK's second biggest financial hub, she helps businesses to grow by supporting their directors with contracts, disputes, partnership agreements, business law advice, shareholders' issues, construction disputes, turnaround and insolvency.

After leaving the corporate world, which included her working as a solicitor at Irwin Mitchell, Rashmi took the leap in 2009 to go self-employed supporting businesses protecting their assets through the recession. Building on the success of this business, Rashmi then expanded her services with the launch of her own law firm, Legatus Law in 2013.

Setting up a new legal practice at a time when there was proof of the sector shrinking, Rashmi fought off negativity from peers and is clear in her vision for the business, which draws upon her own experiences as a growing business with a very specialised service.

Rashmi is well known in the financial, turnaround and construction sectors - as well as working directly with clients, she is also working alongside many partners such as accountants, lenders, brokers, turnaround advisors and insolvency practitioners.

### **The Author**



Rashmi launched her debut book in 2016 - 'Making a Splash'. This is her personal guide to networking which includes her simple rules that have made her the success that she is today. She launched the book at events in both Leeds and London.

As a leading entrepreneur, Rashmi believes in the power of building genuine relationships. In her book, she draws on her own experiences of networking in her debut book and talks about the benefits and tools she uses to network successfully.

The book caters for all networking abilities - those dipping their toes into networking for the first time or those looking to improve networking skills to make a bigger splash.

'Making a Splash' is a guide on what networking is and isn't, how to network and how to make the most from networking. Each section of the book helps guide you with explanations and it is packed with ideas, tips and experiences from people who have achieved a lot by networking both professionally and personally.

At a time of global change, personal relationships, being seen and being aware of cultural sensitives are going to be all important in business and this book is the perfect solution to ensure everyone in a business - from board level to new employees - is making the right impression.

## Rashmi Dubé

### **The Commentator**

### ВВС **NEWS**

Rashmi is an expert in her field and has become a spokesperson for SMEs, women in business and networking having overcome many obstacles herself to be where she is today.

The Telegraph She has been recently interviewed live on BBC Look North and writes a weekly column for the Yorkshire Post.

Gazette

Rashmi has also been featured in The Telegraph, BBC, Law Society Gazette, Elite **Business Magazine and London Economics.** 

**YORKSHIRE POST** THE LONDON ECONOMIC

> She is an authoritative figure whom the media call upon to discuss topical developments, especially given her acute awareness of the impact of global change and politics on

elitebusiness





Rashmi is an in demand speaker on a range of subjects - from business to networking to turnaround.

She has co-chaired the TMA Europe Conference, addressed an International Women's Day event at RSM in Leeds and spoken at events for Santander.

Mosaic

RASHMI DUBE Retail expert

C LOOK

Scandal of late payments continues

to plague the region's small firms

She passes on her knowledge and experience to the next generation as a motivational leadership speaker for the Prince's Trust Mosaic mentoring programme and is a 'Knowledge Expert' for The Extreme Leaders development programme.

#### The TMA

Rashmi is a Director on the Board of the TMA UK.



The organisation brings together professionals from across the UK, Europe and worldwide to meet, network and hear the latest news within business recovery, corporate turnaround and restructuring.

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She co-chaired the TMA Europe Conference in London in June 2017 which saw delegates from across the world - including the USA, Canada, Hong Kong, Germany and the  $\overline{\sf UK}$  come together to discuss the future of Europe.



Her networking and connections have seen her pull in speakers from Microsoft and Theo Paphitis' team to previous TMA launch events, to help inspire, educate and inform corporate organisations and retailers on how to navigate the difficult economic climate and work with the challenges presented by the changing face of their industries.

Rashmi is passionate about supporting, empowering and protecting the next generation of entrepreneurs and CEOs of high growth businesses.

### **Award Winner**

Rashmi has been very successful in winning a number of awards which include the Corporate INTL Global Awards 2014, Forward Ladies 2014, Global Law Experts 2015, ACQ Global Awards 2015, Women in Law Awards 2016 and Corporate Livewire Innovation and Excellence Awards 2016. In 2017, she was shortlisted for the Law Society Excellence Awards and in 2018 has won the Acquisition International 2018 Global Excellence Award for Commercial Law.











